# [Translation for Reference Purpose Only]



To All Concerned Parties:

Company Name: Open House Group Co., Ltd.

Representative: Masaaki Arai, President and CEO

Securities code: 3288, TSE

Contact: Kotaro Wakatabi, Senior Managing Director and CFO

# Notice of Revision to the Forecasts of Consolidated Financial Results and the Annual Dividend for the Fiscal Year Ending September 30, 2023

Open House Group Co., Ltd. (the "Company") hereby announces that a meeting of the Board of Directors held today made a resolution to revise its forecasts of consolidated financial results and the annual dividend announced on November 14, 2022, as detailed below.

Revision to the forecasts of consolidated financial results
 Revision to the forecasts of consolidated financial results for FY2023
 (October 1, 2022 – September 30, 2023)

	Revenue	Operating income	Ordinary income	Profit attributable to owners of parent	Earnings per share
Previous forecasts (A)	Million yen 1,100,000	Million yen 134,000	Million yen 130,000	Million yen 86,000	Yen 713.79
Revised forecasts (B)	1,130,000	141,000	136,500	92,000	763.54
Change (B-A)	30,000	7,000	6,500	6,000	-
Change (%)	2.7	5.2	5.0	7.0	-
Reference: FY2022 Results	952,686	119,358	121,166	77,884	626.24
Reference: YOY (%)	18.6	18.1	12.7	18.1	-

#### (Reasons for the revision)

In the second quarter of the fiscal year ending September 30, 2023, the results exceeded the previously announced forecasts due to steady growth in single family home related business and property resale business.

In light of the circumstances, the Company has made an upward revision to its forecasts of consolidated financial results for the fiscal year ending September 30, 2023.

(NOTE) The forecast described above is based on information currently available to the Company and certain assumptions that the Company deems reasonable. Actual results may differ due to various factors.

Reference: The consolidated financial results for the six months ended March 31, 2023 (Cumulative)

	Revenue	Operating income	Ordinary income	Profit attributable to owners of parent	Earnings per share
Current forecasts (A) *	Million yen 520,700	Million yen 65,300	Million yen 63,100	Million yen 41,100	Yen 341.12
Actual results (B)	541,794	69,650	67,536	44,452	368.93
Change (B-A)	21,094	4,350	4,436	3,352	-
Change (%)	4.1	6.7	7.0	8.2	-
Reference: 2Q FY2022 Results (Cumulative)	455,411	59,998	61,627	39,530	313.40
Reference: YOY (%)	19.0	16.1	9.6	12.5	=

<sup>\*</sup> The forecasts of consolidated financial results announced on February 14, 2023

## 2. Revision to the annual dividend forecasts

The annual dividend forecasts for FY2023 (October 1, 2022 – September 30, 2023)

	Annu	:		
	2Q-end	Year-end	Total	Payout ratio
Previous forecasts (Announced on November 14, 2022)		82.00	154.00	21.6%
Revised forecasts		92.00	164.00	21.5%
FY2023 Results	72.00			
FY2022 Results	62.00	67.00	129.00	20.6%

## (Reasons for the revision)

The Company recognizes the return of profits to shareholders as one of the most important issues of management, and its basic policy is to pay continuous and stable dividends while taking future business development and strengthening its financial position into consideration. In addition, under the mid-term management plan, we set a consolidated dividend payout ratio target of 20% or more. Based on the basic policy stated above and the revision to the forecasts of consolidated financial results, the Company made an upward revision to the annual dividend forecasts as well.