Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

November 14, 2023

# **Summary of Consolidated Financial Results** for the Fiscal Year Ending September 30, 2023 (Based on Japanese GAAP)

Company name:	Open House Group Co.,Ltd.
Listing:	Tokyo Stock Exchange
Securities code:	3288
URL:	https://openhouse-group.co.jp/ir/en/
Representative:	Masaaki Arai, President and CEO
Inquiries:	Kotaro Wakatabi, Senior Managing Director and CFO
Scheduled date of annual general meeting of shareholders:	December 20, 2023
Scheduled date to commence dividend payments:	December 21, 2023
Scheduled date to file annual securities report:	December 21, 2023
Preparation of supplementary material on financial results:	Yes
Holding of financial results briefing: (Yen amo	Yes (for institutional investors and analysts, in Japanese) punts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated Financial Results for the Fiscal Year Ended September 30, 2023

### (October 1, 2022 to September 30, 2023)

(1)	Consolidated	Operating	Results	(Cumulative)
(1)	consonaatea	operading	Results	(Cumulative)

(1) Consolidated Ope	(Percentages indicate year-on-year changes.)							
	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FY 2023	1,148,484	20.6	142,315	19.2	136,912	13.0	92,025	18.2
FY 2022	952,686	17.5	119,358	18.1	121,166	24.2	77,884	11.9

Note: Comprehensive profit For the fiscal year ended September 30, 2023: ¥ 101,399 million [7.0%]

For the fiscal year ended September 30, 2022:¥ 94,793 million [27.3%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
	Yen	Yen	%	%	%
FY 2023	763.72	762.40	24.4	12.3	12.4
FY 2022	626.24	624,87	24.7	12.7	12.5

Reference: Share of profit (loss) of entities accounted for using equity method ¥ 69 million For the fiscal year ended September 30, 2023 For the fiscal year ended September 30, 2022

¥ 383 million

### (2) Consolidated Financial Position

	Total assets	Net assets	Equity-to-asset ratio	No. assets per share
As of	Millions of yen	Millions of yen	%	Yen
September 30, 2023	1,198,668	480,416	34.7	3,448.66
September 30, 2022	1,031,174	395,702	32.7	2,802.19
Reference: Equity As o	f September 30, 2023:	¥ 415,855 million		

As of September 30, 2022:

¥ 415,855 million ¥ 337,620 million

### (3) Consolidated Cash Flow

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
FY 2023	17,393	(35,755)	49,103	378,643
FY 2022	(16,353)	(4,367)	24,694	346,080

### 2. Cash Dividends

	1Q	Annual 2Q	dividends p 3Q	er share Year-end	Annual	Total cash dividends (Annual)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
FY 2022	—	62.00	—	67.00	129.00	15,901	20.6	5.0
FY 2023	—	72.00	—	92.00	164.00	19,774	21.5	5.2
FY 2023 (Forecast)	_	83.00	_	83.00	166.00		21.6	

Note: Revisions to the forecast of cash dividends most recently announced: None

# 3. Forecast of Consolidated Operating Results for the Fiscal Year Ending September 30, 2024

# (From October 1, 2023 to September 30, 2024)

(Percentage figures indicate year-on-year changes)

	Net sales Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share		
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
2Q (Cumulative)	594,200	9.7	55,100	(20.9)	52,300	(22.6)	46,700	5.1	387.28
Full year	1,300,000	13.3	124,000	(12.9)	120,000	(12.4)	92,500	0.5	767.10

### \* Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in the change in scope of consolidation): None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
  - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None
- (3) Number of issued shares (common shares)
  - (i) Number of issued shares at the end of the period (including treasury shares)

As o	f September 30, 2023	120,588,100 shares
As o	f September 30, 2022	120,487,900 shares

(ii) Number of treasury shares at the end of the period

As of September 30, 2023	3,515 shares
As of September 30, 2022	3,485 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

A	As of September 30, 2023	120,528,808 shares
A	As of September 30, 2022	124,369,144 shares

### [Reference] Non-Consolidated Financial Results for the Fiscal Year Ended September 30, 2023

(October 1, 2022 to September 30, 2023)

(1) Non-Consolidated Operating Results (Percentage figures indicate year-on-year change) Net sales Operating profit Ordinary profit Net profit Millions of yen % Millions of yen % Millions of yen % Millions of yen % FY 2023 63,635 12.8 53,000 15.0 53,267 14.8 53,179 15.8 FY 2022 56,420 216.3 46,076 46,412 30.4 45,912 30.8

	Basic earnings per share	Diluted earnings per share	
	Yen	Yen	
FY 2023	441.21	440.45	
FY 2022	369.16	368.35	

(2) Non-Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share				
	Millions of yen	Millions of yen	%	Yen				
September 30, 2022	307,901	156,669	50.7	1,295.08				
September 30, 2022	258,930	119,738	46.2	992.64				
(Pafaranca) Sharahaldars' aquitur As of Santambar 20, 2022; X 156 165 million								

(Reference) Shareholders' equity: As of September 30, 2023: ¥ 156,165 million As of September 30, 2022: ¥ 119,597 million

\*This summary of financial statements is exempt from audit procedures required by Financial Instruments and Exchange Act.

\* Notes regarding forward-looking statements:

Consolidated business forecasts and other forward-looking statements are based on ass56umptions from information available to the Company at the time of disclosure and those deemed to be reasonable.

Actual results may differ significantly from the forecasts due to various unpredictable factors.

# **Consolidated Quarterly Financial Statements**

# 1) Consolidated Quarterly Balance Sheets

	End of FY2022 End of (as of September 30, 2022) (as of September 30, 2022)	
Assets	· · · · · · · · · · · · · · · · · · ·	
Current assets		
Cash and deposits	349,30	95 401,87
Trade accounts receivable and Contract assets	2,19	98 4,77
Real estate for sale	95,71	147,85
Real estate for sale in process	461,38	38 493,39
Operating loans	43,26	52 49,30
Other	30,12	28 34,10
Allowance for doubtful accounts	(34-	4)
Total current assets	981,65	56 1,130,76
Non-current assets		
Property, plant and equipment		
Buildings and structures	6,35	57 7,0
Accumulated depreciation	(2,41	7)
Buildings and structures, net	3,93	39 4,58
Real estate for rent	15,14	19 21,9 <sup>-</sup>
Accumulated depreciation	(1,03	5)
Real estate for rent, net	14,11	13 20,53
Land	2,27	77 2,2
Other	2,21	17 2,5
Accumulated depreciation	(1,42-	
Other, net	79	92 1,00
Total property, plant and equipment	21,12	23 28,4
Intangible assets	2,92	
Investments and other assets		
Investment securities	13,27	71 20,9
Deferred tax assets	5,15	50 8,3 <sup>,</sup>
Other	7,06	56 7,4
Allowance for doubtful accounts	(1)	8)
Total investments and other assets	25,47	70 36,7
Total non-current assets	49,51	
Total assets	1,031,17	

Current portion of bonds payable242Current portion of long-term borrowings39,262Income taxes payable20,292Contract liabilities35,854Guarantee deposits received2,789Provision for bonuses4,669Provision for warranties for completed1,139construction20,373Other20,373Total current liabilities309,495Bonds payable10,363Long-term borrowings314,784Retirement benefit liability318Asset retirement obligations211Other298Total non-current liabilities325,976	1,631 34,929 1,860 32,734 10,242 38,457 22,518 32,681 3,709 4,604 1,395
LiabilitiesCurrent liabilitiesNotes payable - trade1,238Trade accounts payable21,220Electronically recorded obligations - operating8,104Short-term borrowings144,309Current portion of bonds payable242Current portion of long-term borrowings39,262Income taxes payable20,292Contract liabilities35,854Guarantee deposits received2,789Provision for bonuses4,669Provision for warranties for completed1,139Other20,373Total current liabilitiesBonds payable10,363Long-term borrowings314,784Retirement benefit liability318Asset retirement obligations211Other298Total non-current liabilities325,97633Total liabilities325,97634Total liabilities325,97635Total liabilities36,372	1,631 34,929 1,860 32,734 10,242 38,457 22,518 32,681 3,709 4,604
Current liabilitiesNotes payable - trade1,238Trade accounts payable31,220Electronically recorded obligations - operating8,104Short-term borrowings144,309Current portion of bonds payable242Current portion of long-term borrowings39,262Income taxes payable20,292Contract liabilities35,854Guarantee deposits received2,789Provision for bonuses4,669Provision for warranties for completed construction1,139Other20,373Total current liabilities309,495Bonds payable10,363Long-term borrowings314,784Asset retirement obligations211Other298Total non-current liabilities325,976Total liabilities325,976Total liabilities325,976	34,929 1,860 32,734 0,242 38,457 22,518 32,681 3,709 4,604
Notes payable - trade1,238Trade accounts payable31,220Electronically recorded obligations - operating8,104Short-term borrowings144,309Current portion of bonds payable242Current portion of long-term borrowings39,262Income taxes payable20,292Contract liabilities35,854Guarantee deposits received2,789Provision for bonuses4,669Provision for warranties for completed1,139Other20,373Total current liabilities309,495Bonds payable10,363Long-term borrowings314,784Asset retirement obligations211Other298Total non-current liabilities325,976Total liabilities325,976Total liabilities325,976	34,929 1,860 32,734 0,242 38,457 22,518 32,681 3,709 4,604
Trade accounts payable31,220Electronically recorded obligations – operating8,104Short-term borrowings144,309Current portion of bonds payable242Current portion of long-term borrowings39,262Income taxes payable20,292Contract liabilities35,854Guarantee deposits received2,789Provision for bonuses4,669Provision for warranties for completed construction1,139Other20,373Total current liabilities30,495Bonds payable10,363Long-term borrowings314,784Asset retirement obligations211Other298Total non-current liabilities325,976Total liabilities325,976Total liabilities325,976	34,929 1,860 32,734 0,242 38,457 22,518 32,681 3,709 4,604
Electronically recorded obligations – operating8,104Short-term borrowings144,3091Current portion of bonds payable2421Current portion of long-term borrowings39,2621Income taxes payable20,2922Contract liabilities35,8542Guarantee deposits received2,7892Provision for bonuses4,6691Provision for warranties for completed construction1,1392Other20,3733Total current liabilities309,4953Non-current liabilities314,7843Retirement benefit liability3183Asset retirement obligations211298Total non-current liabilities325,9763Total liabilities325,9763Total liabilities325,9763	1,860 32,734 0,242 38,457 22,518 32,681 3,709 4,604
Short-term borrowings144,3091Current portion of bonds payable242242Current portion of long-term borrowings39,26220,292Income taxes payable20,29220,292Contract liabilities35,85435,854Guarantee deposits received2,7897Provision for bonuses4,6697Provision for warranties for completed construction1,1397Other20,3737Total current liabilities309,4953Non-current liabilities314,7843Retirement benefit liability3183Asset retirement obligations211298Total non-current liabilities325,9763Total liabilities325,9763	32,734 10,242 38,457 22,518 32,681 3,709 4,604
Current portion of bonds payable242Current portion of long-term borrowings39,262Income taxes payable20,292Contract liabilities35,854Guarantee deposits received2,789Provision for bonuses4,669Provision for warranties for completed1,139construction20,373Other20,373Total current liabilities309,495Bonds payable10,363Long-term borrowings314,784Asset retirement benefit liability318Asset retirement obligations211Other298Total non-current liabilities325,976Total liabilities325,976Total liabilities325,976	10,242 88,457 22,518 32,681 3,709 4,604
Current portion of long-term borrowings39,262Income taxes payable20,292Contract liabilities35,854Guarantee deposits received2,789Provision for bonuses4,669Provision for warranties for completed1,139Construction20,373Other20,373Total current liabilities309,495Bonds payable10,363Long-term borrowings314,784Asset retirement benefit liability318Asset retirement obligations211Other298Total non-current liabilities325,976Total liabilities325,976	88,457 22,518 32,681 3,709 4,604
Income taxes payable20,292Contract liabilities35,854Guarantee deposits received2,789Provision for bonuses4,669Provision for warranties for completed1,139construction20,373Other20,373Total current liabilities309,495Bonds payable10,363Long-term borrowings314,784Asset retirement benefit liability318Asset retirement obligations211Other298Total non-current liabilities325,976Total liabilities325,976Total liabilities325,472Total liabilities325,472	22,518 32,681 3,709 4,604
Contract liabilities35,854Guarantee deposits received2,789Provision for bonuses4,669Provision for warranties for completed1,139construction20,373Other20,373Total current liabilities309,495Bonds payable10,363Long-term borrowings314,784Asset retirement benefit liability318Asset retirement obligations211Other298Total non-current liabilities325,976Total liabilities325,976Total liabilities325,472Total liabilities325,472	32,681 3,709 4,604
Guarantee deposits received2,789Provision for bonuses4,669Provision for warranties for completed construction1,139Other20,373Total current liabilities309,495Non-current liabilities10,363Bonds payable10,363Long-term borrowings314,784Retirement benefit liability318Asset retirement obligations211Other298Total non-current liabilities325,976Total liabilities325,976	3,709 4,604
Provision for bonuses4,669Provision for warranties for completed construction1,139Other20,373Total current liabilities309,495Non-current liabilities10,363Bonds payable10,363Long-term borrowings314,784Retirement benefit liability318Asset retirement obligations211Other298Total non-current liabilities325,976Total liabilities325,976	4,604
Provision for warranties for completed construction1,139Other20,373Other20,373Total current liabilities309,495Non-current liabilities10,363Bonds payable10,363Long-term borrowings314,784Retirement benefit liability318Asset retirement obligations211Other298Total non-current liabilities325,976Total liabilities635,472	
construction1,139Other20,373Total current liabilities309,495Non-current liabilities3109,495Bonds payable10,363Long-term borrowings314,784Retirement benefit liability318Asset retirement obligations211Other298Total non-current liabilities325,976Total liabilities635,472	1,395
ConstructionOther20,373Total current liabilities309,495Non-current liabilitiesBonds payable10,363Long-term borrowings314,784Retirement benefit liability318Asset retirement obligations211Other298Total non-current liabilities325,976Total liabilities635,472	1,595
Total current liabilities309,4953Non-current liabilities10,363Bonds payable10,363Long-term borrowings314,7843Retirement benefit liability318Asset retirement obligations211Other298Total non-current liabilities325,9763Total liabilities635,4727	
Non-current liabilitiesBonds payable10,363Long-term borrowings314,784Retirement benefit liability318Asset retirement obligations211Other298Total non-current liabilities325,976Total liabilities635,472	28,760
Bonds payable10,363Long-term borrowings314,784Retirement benefit liability318Asset retirement obligations211Other298Total non-current liabilities325,976Total liabilities635,472	73,526
Long-term borrowings314,7843Retirement benefit liability318Asset retirement obligations211Other298Total non-current liabilities325,9763Total liabilities635,4727	
Retirement benefit liability318Asset retirement obligations211Other298Total non-current liabilities325,976Total liabilities635,472	121
Asset retirement obligations211Other298Total non-current liabilities325,976Total liabilities635,472	13,582
Other298Total non-current liabilities325,9763Total liabilities635,4727	326
Total non-current liabilities325,9763Total liabilities635,4727	230
Total liabilities635,4727	464
	4,725
Net assets	8,251
Shareholders' equity	
Share capital 20,070	20,110
Capital surplus 19,882	9,767
Retained earnings 286,286 3	51,583
Treasury shares (18)	riangle 18
Total shareholders' equity 326,221 4	)1,443
Accumulated other comprehensive profit	
Valuation difference on available-for-sale	
securities (34)	42
Foreign currency translation adjustment 11,434	
Total accumulated other comprehensive profit 11,399	4,368
Share acquisition rights 474	4,368
Non-controlling interests 57,606	4,411
	4,411 752
Total liabilities and net assets 1,031,174 1,1	4,411

### (Millions of yen) FY 2022 FY 2023 (From October 1, 2022 to (From October 1, 2021 to September 30, 2022) September 30, 2023) Net sales 952,686 1,148,484 Cost of sales 768,117 930,127 218,356 Gross profit 184,568 Selling, general and administrative expenses 76,026 65,210 Operating profit 119,358 142,330 Non-operating income 170 Interest income 625 Dividend income 137 1,853 Gain on sale of securities 101 Rental income from buildings 174 225 5,069 Foreign exchange gains 471 Share of profit of entities accounted for using equity 383 69 method Other 638 1,004 8,291 Total non-operating income 2,636 Non-operating expenses Loss on valuation of investment securities 1,942 \_ "Loss on investments in securities 2,038 Interest expenses 3,531 3,965 Commission expenses 601 687 407 Other 1,347 Total non-operating expenses 6,482 8,039 Ordinary profit 136,927 121,166 Extraordinary losses Loss on sale of shares of subsidiaries and associates 119 \_ Impairment losses 58 25 Extraordinary losses 178 25 120,988 136,901 Profit before income taxes Income taxes - current 35,939 41,743 Income taxes - deferred 1,110 ∆3,216 Income taxes 37,050 38,526 98,375 Profit 83,937 Profit (loss) attributable to non-controlling interests 6,053 6,324 Profit attributable to owners of parent 77,884 92,050

### 2) Consolidated Statements of profit and Consolidated Statements of Comprehensive profit Consolidated Statements of profit

# **Consolidated Quarterly Statements of Comprehensive Income**

		(Millions of yen)	
	FY 2022 (From October 1, 2021 to September 30, 2022)	FY 2023 (From October 1, 2022 to September 30, 2023)	
Profit	83,937	98,375	
Other comprehensive income			
Valuation difference on available-for-sale securities	(45)	85	
Foreign currency translation adjustment	10,888	2,931	
Share of other comprehensive income of entities accounted for using equity method	12	6	
Total other comprehensive income	10,855	3,024	
Comprehensive income	94,793	101,399	
(Attributable to)			
Comprehensive income attributable to owners of parent	88,749	95,087	
Comprehensive income attributable to non- controlling interests	6,043	6,312	

# 3) Consolidated Statement of Changes in Equity

FY 2022 (From October 1, 2021 to September 30, 2022)

					(Millions of yen)
			Shareholders' equity		
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders equity
Balance at beginning of period	19,939	29,068	244,248	(0)	293,250
Changes in items during period					
Issuance of new shares (Exercise of share acquisition rights)	75	75			15 <sup>-</sup>
Issuance of new shares (Issuance of restricted shares)	54	54			10
Dividends of surplus			(15,648)		(15,648
Profit attributable to owners of parent			77,884		77,88
Purchase of treasury shares				(30,000)	(30,000
Disposal of treasury shares		(9,467)	(20,514)	29,982	-
Change in scope of consolidation			316		31
Capital increase of consolidated subsidiaries		151			15 <sup>-</sup>
Net changes of items other than shareholders' equity					
Total changes in items during period	130	(9,185)	42,037	(17)	32,96
Balance at end of period	20,070	19,882	286,286	(18)	326,22

	Accumulat	ed other comprehe	nsive income			
	Valuation difference on available-for- sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	Share acquisition rights	Non- controlling interest	Total net assets
Balance at beginning of period	12	540	552	551	52,782	347,143
Changes in items during period						
Issuance of new shares (Exercise of share acquisition rights)						151
Issuance of new shares (Issuance of restricted shares)						109
Dividends of surplus						(15,648)
Profit attributable to owners of parent						77,884
Disposal of treasury shares						(30,000)
Change in scope of consolidation						
Change in scope of consolidation						316
Capital increase of consolidated subsidiaries						151
Net changes of items other than shareholders' equity	(47)	10,893	10,846	(77)	4,824	15,593
Total changes in items during period	(47)	10,893	10,846	(77)	4,824	48,558
Balance at end of period	(34)	11,434	11,399	474	57,606	395,702

### FY 2023 (From October 1, 2022 to September 30, 2023)

1) (Millions of yen)

		Shareholders' equity							
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity				
Balance at beginning of period	20,070	19,882	286,286	(18)	326,221				
Changes in items during period									
Issuance of new shares (Exercise of share acquisition rights)	40	40			80				
Issuance of new shares (Issuance of restricted shares)									
Dividends of surplus			(16,753)		(16,753)				
Profit attributable to owners of parent			92,025		92,025				
Purchase of treasury shares				(0)	(0)				
Disposal of treasury shares									
Change in scope of consolidation									
Capital increase of consolidated subsidiaries		(155)			(155)				
Net changes of items other than shareholders' equity									
Total changes in items during period	40	(114)	75,297	(0)	75,222				
Balance at end of period	20,110	19,767	361,583	(18)	401,443				

	Accumulat	ed other comprehe	nsive income			
	Valuation difference on available-for- sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	Subscription rights to shares	Non- controlling interest	Total net assets
Balance at beginning of period	(34)	11,434	11,399	474	57,606	395,702
Changes in items during period						
Issuance of new shares (Exercise of share acquisition rights)						80
Issuance of new shares (Issuance of restricted shares)						
Dividends of surplus						(16,753)
Profit attributable to owners of parent						92,025
Disposal of treasury shares						(0)
Change in scope of consolidation						
Change in scope of consolidation						
Capital increase of consolidated subsidiaries						(155)
Net changes of items other than shareholders' equity	77	2,934	3,011	277	6,202	9,491
Total changes in items during period	77	2,934	3,011	277	6,202	84,714
Balance at end of period	42	14,368	14,411	752	63,808	480,416

### 2) Consolidated Statements of Cash Flows

		(Millions of yen)
	FY 2022 (From October 1, 2021 to September 30, 2022)	FY 2023 (From October 1, 2022 to September 30, 2023)
Cash flows from operating activities	•	•
Profit before income taxes	120,988	136,901
Depreciation	1,375	1,511
Share-based payment expenses	205	385
Increase (decrease) in provision for bonuses	1,014	(67)
Increase (decrease) in provision for share awards	(257)	—
Increase (decrease) in allowance for doubtful accounts	(17)	205
Increase (decrease) in provision for warranties for completed construction	99	256
Increase (decrease) in retirement benefit liability	7	7
Loss (gain) on sale of shares of subsidiaries and associates	119	_
Loss (gain) on valuation of investment securities	1,942	_
Loss (gain) on valuation of Investment securities		2,038
Share of loss (profit) of entities accounted for using equity method	(383)	(69)
Interest and dividend income	(2,024)	(763)
Foreign exchange losses (gains)	(4,346)	(455)
Interest expenses	3,531	3,965
Decrease (increase) in trade receivables	92	(2,873)
Decrease (increase) in inventories	(116,798)	(85,219)
Increase (decrease) in trade payables	13,833	7,857
Decrease (increase) in operating loans receivable	(6,384)	(6,038)
Increase (decrease) in contract liabilities	7,307	(3,475)
Increase (decrease) in guarantee deposits received	802	864
Increase (decrease) in deposits received	4,224	2,401
Decrease (increase) in advance payments to suppliers	(1,136)	(446)
Other, net	(2,303)	3,708
Subtotal	21,892	60,783
Interest and dividends received	2,024	763
Dividends received from entities accounted for using equity method	207	19
Interest paid	(3,508)	(3,932)
Income taxes paid	(36,969)	(40,239)
Net cash provided by (used in) operating activities	(16,353)	(17,393)

	FY 2022	FY 2023	
	(From October 1, 2021 to	(From October 1, 2022 to September 30, 2023)	
Cash flows from investing activities	September 30, 2022)	September 30, 2023)	
Payments into time deposits	(0)	(18,527)	
Purchase of property, plant and equipment	(3,139)	(6,381)	
Proceeds from sale of property, plant and equipment	28	3	
Purchase of intangible assets	(487)	(340)	
Loan advances	(1,171)	(2,953)	
Proceeds from collection of loans receivable	5,166	2,181	
Purchase of investment securities	(3,203)	(2,403)	
Proceeds from sale and redemption of investment		2 2 2 2	
securities	—	2,327	
Purchase of shares of subsidiaries and associates	—	(332)	
Proceeds from sale of shares of subsidiaries and	17	30	
associates	17	50	
Payments for investments in capital of subsidiaries and	(3,174)	(10,537)	
associates	(3,174)	(10,557)	
Repayment from investment in capital of subsidiaries	3,107	1,544	
and affiliates			
Payments of leasehold and guarantee deposits	(1,934)	(5,782)	
Proceeds from refund of leasehold and guarantee	268	5,602	
deposits		· ·	
Other, net	156	(12)	
Net cash provided by (used in) investing activities	(4,367)	(35,575)	
Cash flows from financing activities			
Proceeds from short-term borrowings	262,358	275,724	
Repayments of short-term borrowings	(212,514)	(237,298)	
Proceeds from long-term borrowings	197,430	207,404	
Repayments of long-term borrowings	(175,277)	(179,414)	
Redemption of bonds	(242)	(242)	
Proceeds from exercise of employee share options	98	56	
Purchase of treasury shares	(30,000)	(	
Repayments to non-controlling shareholders	(1,182)	(	
Proceeds from share issuance to non-controlling	668	565	
shareholders			
Dividends paid	(15,648)	(15,648)	
Dividends paid to non-controlling interests	(997)	(938)	
Net cash provided by (used in) financing activities	24,694	49,103	
Effect of exchange rate change on cash and cash equivalents	6,858	1,641	
Net increase (decrease) in cash and cash equivalents	10,832	32,562	
Cash and cash equivalents at beginning of period	334,506	346,080	
Increase (decrease) in cash and cash equivalents resulting			
from change in scope of consolidation	741	-	
Cash and cash equivalents at end of period	346,080	378,643	

(Segment and Other Information)

1. Outline of reportable segments

The reportable segments of the Group comprise those business units for which separate financial information is available, and which are subject to a regular review conducted by the Company's Board of Directors in order to determine the allocation of management resources and evaluate their performance.

- Method for calculating net sales, profit/loss, assets, liabilities, and other items for reportable segments The accounting policies of reportable segments are generally the same as those described in "Basis of Presenting the Consolidated Financial Statements." Segment profit is based on operating profit. Intersegment net sales and transfers are based on market price.
- 3. Information on net sales, profit or loss, and other items by reportable segment

								(Millions of yen)
			Reportable S	Segment				Amounts on the Consolidated Financial Statements (Note 2)
	Single- family homes related	Condominium	Property resale	Others	Pressance Corporation	Total	Adjustments (Note 1)	
Net sales								
Revenue from contracts with customers	505,389	62,362	127,867	70,761	142,265	908,646	10	908,656
Other revenues	11,164	-	26,237	3,569	3,059	44,029	_	44,029
Revenue from Outside Customers	516,554	62,362	154,104	74,330	145,324	952,676	10	952,686
Intersegment revenue and transfers	_	_	1,857	140	_	1,998	(1,998)	_
Total	516,554	62,362	155,961	74,471	145,324	954,674	(1,987)	952,686
Segment profit	63,014	10,654	17,669	8,205	20,727	120,271	(913)	119,358
Other items								
Depreciation	503	57	20	103	487	1,171	203	1,375
Amortization of goodwill	402	_	_	20	_	423	_	423

FY 2022 (From October 1, 2021 to September 30, 2022)

(Note)

1. Adjustment of ¥ 913 million for segment profit includes intersegment elimination of ¥343 million and corporate expenses of ¥ 580 million that is not distributed to the reportable segments. Corporate expenses are primarily general and administrative expenses that do not belong to the reportable segments.

- 2. Segment profit has been adjusted to operating profit described in consolidated statements of income.
- 3. Segment assets are not listed as assets are not allocated to reportable segments.
- 4. Adjustment for depreciation and amortization refers to depreciation expenses related to corporate assets.

FY 2023 (From October 1, 2022 to September 30, 2023)

(Millions of yen)

			Reportable	Segment			Adjustmen	Amounts on the
	Single- family homes related	Condominiu m	Property resale	Others	Pressance Corporation	Total	ts (Note 1)	Consolidated Financial Statements (Note 2)
Net sales								
Net sales from contracts with customers	542,995	124,689	160,699	83,223	157,538	1,069,146	16	1,069.162
Other income	47,346	_	24,011	4,235	3,727	79,321	_	79,321
Net sales from Outside Customers	590,342	124,689	184,710	87,459	161,265	1,148,467	16	1,148,484
Intersegment net sales and transfers	52	295	308	842	210	1,709	(1,709)	_
Total	590,394	124,984	185,018	88,301	161,476	115,176	(1,692)	1,148,484
Segment profit	63,178	25,139	20,220	8,667	25,791	142,998	(668)	142,330
Other items								
Depreciation	540	105	17	115	544	1,323	184	1,508
Amortization of goodwill	402	_	_	20	_	423	_	423

(Note)

1. Adjustment of ¥ 668 million for segment profit includes intersegment elimination of ¥4,083 million and corporate expenses of ¥ 4,752 million that is not distributed to the reportable segments. Corporate expenses are primarily general and administrative expenses that do not belong to the reportable segments.

2. Segment profit has been adjusted to operating profit described in consolidated statements of income.

3. Segment assets are not listed as assets are not allocated to reportable segments.

4. Adjustment for depreciation and amortization refers to depreciation expenses related to corporate assets.

# Non-Consolidated Financial Statements 1) Non-Consolidated Balance Sheets

		(Millions of yen	
	FY 2022 (As of September 30, 2022)	FY 2023 (As of September 30, 2023)	
Assets			
Current assets			
Cash and deposits	35,648	101,233	
Prepaid expenses	435	36	
Short-term loans receivable from subsidiaries			
and associates	98,842	78,66	
Trade accounts receivable	3,366	3,92	
Income taxes refund receivable	9,122	10,509	
Consumption taxes refund receivable	395	-	
Other	2,424	97	
Total current assets	150,236	195,67	
Non-current assets			
Property, plant and equipment			
Buildings	82	85	
Vehicles	39	1	
Tools, furniture and fixtures	51	16	
Other	92		
Total property, plant and equipment	266	1,03	
Intangible assets		· · · · · ·	
Software	139	14	
Other	57	10	
Total intangible assets	196	24	
Investments and other assets			
Investment securities	3,472	3,80	
Shares of subsidiaries and associates Investments in capital of subsidiaries	101,606	101,67	
and associates	_	3.03	
Long-term prepaid expenses	62	2	
Leasehold and guarantee deposits	2,790	2,13	
Deferred tax assets	273	24	
Other	27	2	
Allowance for doubtful accounts	(2)	(1	
Total investments and other assets	108,230	110,94	
Total non-current assets	108,693	112,22	
Total assets	258,930	307,90	

		(Millions of yen)
	FY 2022	FY 2023
	(As of September 30, 2022)	(As of September 30, 2023)
Liabilities		
Current liabilities		
Short-term borrowings	-	5,000
Current portion of bonds payable	242	10,242
Current portion of long-term borrowings	8,740	9,206
Accounts payable - other	805	717
Accrued expenses	112	238
Deposits received	70	88
Provision for bonuses	280	311
Other	105	91
Total current liabilities	10,355	25,895
Non-current liabilities		
Bonds payable	10,363	121
Long-term borrowings	118,472	125,215
Total non-current liabilities	128,835	125,336
Total liabilities	139,191	151,232
Net assets		
Shareholders' equity		
Share capital	20,070	20,110
Capital surplus		
Legal capital surplus	19,853	19,893
Capital surplus	19,853	19,893
Retained earnings		
Legal retained earnings	35	35
Other retained earnings		
Reserve for tax purpose reduction		
to promote Open innovation		375
Retained earnings brought forward	79,704	115,755
Total retained earnings	79,739	116,166
Treasury shares	(18)	(18)
Total shareholders' equity	119,645	156,151
Valuation and translation adjustments		
Valuation difference on available-for-sale		
securities	(47)	14
Total valuation and translation adjustments	(47)	14
Share acquisition rights	141	503
Total net assets	119,738	156,669
Total liabilities and net assets	258,930	307,901
	230,330	507,501

### 2) Non-Consolidated Statements of Income

2) Non-Consolidated Statements of Income		(Millions of yen)
	FY 2022 (From October 1, 2021 to September 30, 2022)	FY 2003 (From October 1, 2022 to September 30, 2023)
Operating revenue	56,420	63,635
Operating costs	2,121	—
 Operating gross profit	54,298	63,635
Selling, general and administrative expenses	1,815	_
Operating expenses	6,407	10,412
Total selling, general and administrative expenses and operating expenses	8,222	10,412
 Operating profit	46,076	53,222
Non-operating profit		
Interest income	582	1,142
Dividend income	723	77
Guarantee commission received	230	279
Foreign exchange gains	480	21
"Gain on sale of investment securities	_	101
Other	192	189
Total non-operating income	2,209	1,811
Non-operating expenses		
Interest expenses	1,055	1,299
Loss on valuation of shares of subsidiaries and associates	26	_
Interest on bonds	98	97
Guarantee commission	192	174
Commission expenses	407	161
Other	92	28
 Total non-operating expenses	1,872	1,761
Ordinary profit	46,412	53,273
Profit before income taxes	46,412	53,273
Income taxes – current	149	96
Income taxes – deferred	351	(2)
Total income taxes	500	93
Profit	45,912	53,179

# 3) Non-Consolidated Statements of Changes in Equity

FY 2022 (From October 1, 2021 to September 30, 2022)

							(Millions of yer		
	Shareholders' equity								
		Capital surplus				Retained earnings			
	Share capital	Legal capital	Other	Total	Legal retained	Other retained earnings	Total retained earnings		
	capital	surplus	capital surplus	capital surplus	earnings	Retained earnings brought forward			
Balance at beginning of period	19,939	19,722	11,111	30,834	35	69,954	69,990		
Changes during period									
Issuance of new shares (Exercise of subscription rights to shares)	75	75		75					
Issuance of new shares (Issuance of restricted shares)	54	54		54					
Dividends of surplus						(15,648)	(15,648)		
Provision of reserve for tax purpose reduction to promote open innovation									
Net profit						45,912	45,912		
Purchase of treasury shares									
Disposal of treasury shares			(9,467)	(9,467)		(20,514)	(20,514)		
Decrease by corporate division- split-off type			(1,643)	(1,643)					
Net changes of items other than shareholders' equity									
Total changes during period	130	130	(11,111)	(10,981)	_	9,749	9,749		
Balance at end of period	20,070	19,853	_	19,853	35	79,704	79,739		

	Shareholde	ers' equity	Valuati translation a		Subscription rights to shares	Total net assets
	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Total valuation and translation adjustments		
Balance at beginning of period	(0)	120,764	2	2	112	120,879
Changes during period						
Issuance of new shares (Exercise of subscription rights to shares)		151				151
Issuance of new shares (Issuance of restricted shares)		109				109
Dividends of surplus		(15,648)				(15,648)
Provision of reserve for tax purpose reduction to promote open innovation						
Net profit		45,912				45,912
Purchase of treasury shares	(30,000)	(30,000)				(30,000)
Disposal of treasury shares	29,982	_				-
Decrease by corporate division- split-off type		(1,643)				(1,643)
Net changes of items other than shareholders' equity			(50)	(50)	29	(21)
Total changes during period	(17)	(1,119)	(50)	(50)	29	(1,140)
Balance at end of period	(18)	119,645	(47)	(47)	141	119,738

# FY 2022 (From October 1, 2022 to September 30, 2023)

(Millions of yen)

	Shareholders' equity								
		Capital surplus				Retained earnings			
						Other retaine	d earnings		
	Share capital	Legal capital surplus	Other capital surplus	Total capital surplus	Legal retained earnings	Reserve for tax purpose reduction to promote open innovation	Retained earnings brought forward	Total retained earnings	
Balance at beginning of period	20,070	19,853		19,853	35		79,704	79,739	
Changes during period									
Issuance of new shares (Exercise of subscription rights to shares)	40	40		40					
Issuance of new shares (Issuance of restricted shares)									
Dividends of surplus							(16,735)	(16,735)	
Provision of reserve for tax purpose reduction to promote open innovation						375	(375)		
Net profit							53,179	53,179	
Purchase of treasury shares									
Disposal of treasury shares									
Decrease by corporate division-split-off type									
Net changes of items other than shareholders' equity									
Total changes during period	40	40	-	40	-	375	36,051	36,426	
Balance at end of period	20110	19,893	-	19,893	35	375	115,755	116,166	

	Shareholde	ers' equity	Valuati translation a	on and adjustments	Subscription rights to shares	Total net assets
	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Total valuation and translation adjustments		
Balance at beginning of period	(18)	119,645	(47)	(47)	141	119,738
Changes during period						
Issuance of new shares (Exercise of subscription rights to shares)		80				80
lssuance of new shares (lssuance of restricted shares)						
Dividends of surplus		(16,753)				(16,753)
Provision of reserve for tax purpose reduction to promote open innovation						
Net profit		53,179				53,179
Purchase of treasury shares	(0)	(0)				(0)
Disposal of treasury shares						
Decrease by corporate division- split-off type						
Net changes of items other than shareholders' equity			62	62	361	423
Total changes during period	(0)	36,506	62	62	361	36,930
Balance at end of period	(18)	156,151	14	14	503	156,669